

ADA Directors' Report

for the period ending 31st March 2016

The directors are pleased to present their report and the reviewed financial statements for the three months ending 31st March 2016.

Business Review

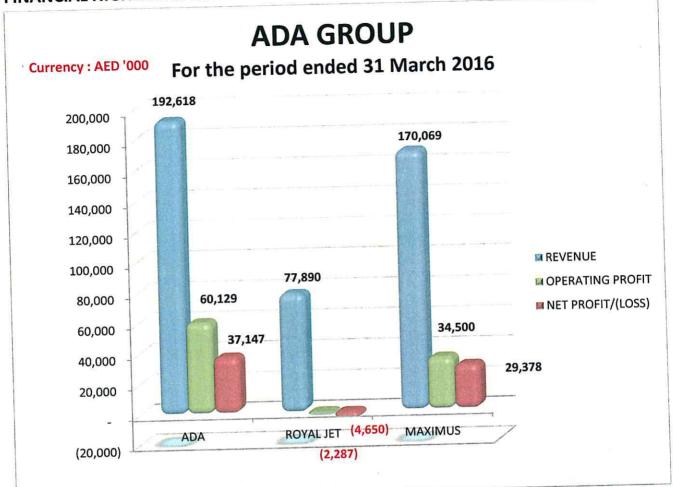
ADA Group turnover for 2016 was AED **439.75m** compared with 2015 AED **441.08m (0.30% decrease)** and net profit is AED **61.87m** compared with **69.27m (10.68% decrease)**. Maximus returned to profitability after the sale of its loss making A300 fleet and its quick restructuring to eliminate the associated costs. Moreover, during the year, Maximus enjoyed significant revenue from Government and Military Operations.

Abu Dhabi Aviation (ADA) parent company made AED 192.62m revenue in 2016 compared with AED 211.84m in 2015 (9% decrease), Operating Profit of AED 60.13m compared with AED 67.49m 2015, net profit of AED 37.15m compared with AED 42.01m in 2015 (12% decrease). The decrease was due to current economic challenge and the winding down of expired client contracts.

Maximus Air Cargo (MAX) made AED **170.07m** revenue in 2016 compared with AED **112.51m** in 2015 **(51% increase)**. Maximus made AED **29.38m** Net Profit in 2016 compared with AED **18.37m** in 2015. The positive turnaround was due to significant growth on brokerage activities (government and commercial) and the revenue from the successful Antonov operations.

Royal Jet (RJ) made AED **77.89m** revenue in 2016 compared with AED **117.07m** in 2015. The decrease was due to lower requirements from Medevac Customers (mainly GHQ & HAAD) and an overall market slowdown. Royal Jet incurred Net Loss of AED **4.65m** compared with Net Profit of AED **8.89m** in 2015 due to ownership cost and depreciation of new aircraft. Royal Jet is in the process of restructuring its fleet and manpower in order to be better equipped for the market needs and current economic conditions.

FINANCIAL HIGHLIGHTS 2016



	31 March 2016	31 March 2015	Increase/ (Decrease)
Turnover Operating Profit Operating Profit % Net profit Net profit % EPS for the period	439,749	441,077	(0%)
	92,561	102,422	(10%)
	21%	23%	
	61,875	69,272	(11%)
	14%	16%	
	0.14	0.15	(1%)
	31 March 2016	31 December 2015	
Total Assets Total Liabilities Total Equity	4,625,487	4,670,458	(1%)
	2,028,185	2,055,211	(1%
	2,597,302	2,615,247	(1%

